



# THE ORANGE PEAL

SOLE The International Society of Logistics \* Chapter 2 District 9 \* Vol. 16 \* August 2005

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**Peal:** A loud sound or succession of sounds <~s of laughter>;  
A loud ringing of bells.

**Peel:** To strip an outer layer of <~an orange>.

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<http://ocsole.topcities.com/>

**Next Meeting:**  
**Thursday, August 25, 2005**

## Chair's Message

On August 25, we plan on having a noontime meeting. Our guest speaker is Tony Trovato (Raytheon Technical Services Company). Tony participated in the 2005 SOLE - The International Society of Logistics conference and exhibition held on August 14-18, 2005, in Orlando, Florida. He will provide the flow down of conference discussions. Some of the world's top logistics leaders led the conference attendees in addressing a broad spectrum of issues critical to achieving future logistics excellence and capability.



Henry Roxas CPL  
OC SOLE Chair

This year, the conference was Co-Chaired by two powerful and innovative executives responsible for driving logistics transformation: Louis (Lou) A. Kratz, Assistant Deputy Under Secretary of Defense (Logistics Plans and Programs), and Gary J. Anderson, JSF Customer Support Executive, Rolls-Royce, as the Industry Technical Chair. The three-day symposium offered strategic perspectives on the critical components of logistics; along with offering invaluable insights into the future direction, integration and expansion of logistics enterprises. Make sure to mark your calendar and share with us another productive lunchtime meeting. The venue most likely will be in a Raytheon facility. Participating locations will be connected via Sametime<sup>R</sup> and conference call.

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## Chair's Message (Continued)

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We are looking for volunteers to help in preparing CPL candidates to pass the certification exam. The next examination is scheduled on November 2005. The chapter is very grateful for Jimmy Turner's help in conducting CPL classes. Due to his recent relocation, he will no longer be able to help in conducting the classes. If you would like to volunteer, please contact any of the board members.

We would like to increase meeting participation by members and also non-members. We'd like to hear your opinions, expectations and suggestions to help us fulfill this goal. We still plan on putting together a survey form, sending it to members electronically. Please, take time and provide us your inputs. The chapter officers need your help to make sure that members are better served.

If you have recommendations for presentation topics or specific speakers for future meetings, please submit them to one of the chapter officers (contact information listed on the first page of this newsletter).

The chapter would like to continually thank Raytheon Technical Services Company for allowing us continued use of company facilities to hold chapter functions. The chapter honors all the support you have provided.

The election for 2005-2006 chapter officials is fast approaching. Please submit your nominations to Leland Boone, the chapter's editor. Again, I would like to inform everyone that I will not be running for the chairperson position. It has been both an honor and pleasure to have served the organization for the past two years. The experience has been tremendously rewarding professionally and personally. I met many dynamic people that contributed to my career. Rest assure, I will continue contributing to the well-being of the organization.

Always remember to keep our troops in your thoughts and prayers.

Thank you,  
Enrique "Henry" Roxas

*Please remember to*  
***VOTE!***  
*Thanks.*





# Nominations and Elections



## SOLE OC 2005 - 2006 Chapter Elections

Nomination for the Chair position remains open at this time. Members should receive the Official Ballot via e-mail this week. Nominations were taken in the months of July and August. Our existing tentative ballot remains open for new nominees. You are still free to write in candidates under the guidelines of SOLE. Each officer must be elected by a minimum of ten votes, per those guidelines. You are entitled to only one vote for each officer position listed on the ballot.

Before you vote, you may want to review the "Roles and Responsibilities" of each of the Board Member. You can find that information in our last month (July 2005) issue of the newsletter, page 4, "Elections".

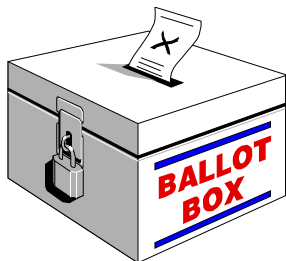
Here are the tentative nominations for OC SOLE Board, 2005-2006:

Chair:	Bill Fuller, Sania Smith
Vice Chair, Finance:	Floyd Horton, Henry Roxas, Jimmy Turner
Vice Chair, Administration:	Bill Fuller, Mike Mahaffey
Vice Chair, Operation	Steve Blessing
Vice Chair, Professional Development:	Floyd Horton, Sania Smith
Vice Chair, Technical:	Bill Fuller, Mark Raftogianis, Sania Smith,

Your ballots must be received by Friday September 2<sup>nd</sup>, to be counted. Please follow the instructions on the ballot and send the completed form to the teller, Leland Boone, at [lelandboonepubs2@yahoo.com](mailto:lelandboonepubs2@yahoo.com). You should be able to vote by directly editing (or cut and paste) the ballot message with your choices, and then sending the resulting form to Leland Boone. If you have difficulty using the ballot, a return message will suffice so long as it clearly identifies you and who gets your vote.

The plan is to tally the votes quickly to permit notification of the elected officers so that they will be available for the swearing in at the September meeting, The September newsletter will publish the election results.

Remember, each and every member is encouraged to vote.



*Please remember to  
**VOTE!**  
Thanks.*



# Continuing Study



## UC Riverside Extension Summer Quarter Classes

For information contact

University of California, Riverside Extension at (951) 827-4111 or check out our web site:

<http://www.UCRExtension.net>

Deidre Stowell UC Riverside Extension 951.827.1631 UC Riverside Extension Summer Quarter

Logistics, Purchasing and Supply Chain Management Classes

June 27-September 12, 2005 Inventory Control, Riverside, California, Mondays, 6:30-9:30 pm, Fee: \$395.

June 28-August 4, 2005 Current Issues and Case Studies in Purchasing and Materiel Management, Riverside, California, Tuesdays, Thursdays, 6-9 pm, Fee: \$495.

August 2-September 1, 2005 Cost, Performance and Customer Management for the Supply Chain, Riverside, California, Tuesdays, Thursdays, 6:30-9:30 pm, Fee: \$395.

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## Membership

If you have let your membership lapse, please take a moment to review benefits of continuing your membership, **SOLE** is *THE* professional organization for Logisticians and Logistics professionals. As a member, you are part of an elite group that is dedicated to the growth and future of our field. Being a member demonstrates your comitment to the field of Logistics to your peers, your managers, and customers. Membership by itself and most certainly when coupled with a Certified Professional Logistician certification can enhance your resume and give you and your company the edge in winning new proposals. It can give you the edge in being selected for new opportunities and enhance your professional growth. So keep your membership current and, better yet, become involved in the Chapter through easy to attend noontime meetings, submitting articles to the SOLE publications, or if you are able, you can attend SOLE conferences at reduced prices. Members also receive the SOLE Spectrum to their mailbox in an easy to read format.

For more information, contact your friendly membership committee chairman,

**Floyd Horton, CPL** at (310) 952-4576 or e-mail at [fhorton@raytheon.com](mailto:fhorton@raytheon.com)



# Logistics Forum



## Certified Professional Logistician (CPL) Exam

The next CPL exam will be given the first Saturday in November. All new applications must be postmarked by August 1<sup>st</sup> for the November exam. Payment must accompany the application. The cost is \$125 for SOLE members and \$275 for non-members.

Please let me know if you are planning on the taking the next test. Good luck.

Applications and information about the CPL test can be found on the SOLE website at

<http://www.sole.org/cpl.asp>

-Jimmy Turner, CPL

## Future Logisticians of Note

1. Assume the annual demand for a unit is 1,000. The cost per unit is \$6.00 delivered to the field. Procurement cost per order placed is \$10.00 and the cost of holding one unit in the inventory for one year is estimated to be \$1.32. The economic order quantity (EOQ) is:

- a. 119 units
- b. 123 units
- c. 128 units
- d. 133 units

2. In problem one, if holding cost is doubled to \$2.64, the EOQ is:

- a. 87 units
- b. 110 units
- c. 123 units
- d. 89 units

3. Which of the following is worth most now if the forecast inflation rate is 8% per annum?

- a. \$1,000 today
- b. \$1,400 after 7 years
- c. \$1,200 after 9 years
- d. \$1,100 after 10 years

4. Items which are delivered to inventory at a rate of 500 per delivery and are used at a rate of 100 per day require \_\_\_\_\_ deliveries every year (250 operating days)

- a. 42
- b. 62
- c. 75
- d. 50

6. A nominal interest rate of 8% compounded semiannually corresponds to an effective annual interest rate of

- a. 4.00 %
- b. 8.00 %
- c. 8.16 %
- d. 16.00 %

6. Putting \$75 per month into a savings account at 8% annual interest rate compounded quarterly, after 5 years would amount to about:

- a. \$1,500
- b. \$1,620
- c. \$1,822
- d. \$1,906

7. A firm buys a building for \$20,000, payable 10% down and the balance in 25 equal installments that are to include the principle plus 10% compound interest on the declining balance. The equal installments are each about:

- a. \$1,653
- b. \$1,800
- c. \$1,983
- d. \$2,930

Answers:

- 1. (b)
- 2. (a)
- 3. (a)
- 4. (d)
- 5. (c)
- 6. (c)
- 7. (b)



# EAGLE / iLOG User Conference



Raytheon and Logistics Business Systems (LBS) cordially invite you to join us at the 2005 EAGLE/iLog User Conference.

This years conference will be held at the beautiful OMNI Tucson National Golf Resort and Spa in Tucson Arizona, USA on September 26th - 29th. This years Keynote Speaker will be Raytheon's very own David Dacquino, Vice President, Raytheon Technical Services Company (RTSC). Other speakers will include, RTSC's Mr. Wayne Hawkins and Mr. Tony Zucco and LBS's Mr. Miles Robinson and Mr. Gary Davies.

There will also be presentations by the developers of the following outstanding products:

EAGLE, MMIS, iLOG, iLOG Acquired, iLOG Aspect.cs, AIMSS, and ASENT

The Conference Registration Fee is \$300.00. Registration includes the following: Reception Monday evening, unlimited attendance to the training courses and help desk area, registration bag and conference proceedings, breakfast, breaks, lunches and Tuesday night banquet. For your convenience we have arranged for this fee to be collected directly by the resort at check-in.

We have also negotiated the government per diem rate of \$76.00 USD per room for single and double rooms for all attendees. Applicable state and local taxes and the Resort Services Fee are not included in the room rate.

To make your reservations please contact Nora Costa directly at the OMNI:

phone: 1-520-877-2389  
e-mail: [ncosta@omnihotels.com](mailto:ncosta@omnihotels.com)

For additional registration information please call 1-520-663-6673 or visit us on the web at:

<http://www.raytheon-ew.com/rayeag/userconf2005.htm>

Make your reservation early! We will see you in Tucson!



# Troop Remembrance



His shoes are specially made with very thick soles to keep the heat and cold from their feet. There are metal heel plates that extend to the top of the shoe in order to make the loud click as they come to a halt. There are no wrinkles, folds or lint on the uniform. Guards dress for duty in front of a full-length mirror.

## *God Bless America!*

If you would like to send them a letter of encouragement or some cookies you may send them to:

Cpl. William Bishop HM3  
Joshua T. Chiarini  
PFC William J. Whitted

Address: BLT ½ Company B  
Unit 73035  
FPO-AE 09509-3035



The men asked that you to send your photo with any letters so that they can place a face with your name.

## *Welcome home troops! Godspeed their complete return.*

“The Lord our God be with us, as He was with our fathers; may He not leave us or forsake us; so that He may incline our hearts to Him, to walk in all His ways . . . that all peoples of the earth may know that the Lord is God; there is no other.”

- George Bush, 41st U.S. President

<http://www.presidentialprayerteam.org>



# August Presentation



## Raytheon

### Date and Time

**Thursday, August 25, 2005**

12:00 – 1:00 pm

### Guest Speaker

**Tony Trovato, OC SOLE**

### For more info:

Floyd Horton, CPL (310) 952-4576

Mark Raftogianis, CPL (714) 446-3580

Henry Roxas, CPL (310) 607-7372



# Meeting Notice - August 2005

## International Society of Logistics



### ORANGE COUNTY CHAPTER MEETING

**DATE:** August 25, 2005

**TIME:** 12:00 – 1:00 pm

**SPEAKER:** Tony Trovato

**AGENDA:** Opening Remarks – Henry Roxas  
Self-Introductions – All participants

Presentation – Tony Trovato, SOLE Orlando Florida

Closing Remarks - Henry Roxas

#### METHOD OF PARTICIPATION

**SATELLITE SITES:** Raytheon – El Segundo, Bldg E04, Room E1304D  
Raytheon – Bldg 676, Room T333

**TELECONFERENCE:** Dial-in Number: 1-888-232-0362, Participant Code 350684

**RSVP:** Mark Raftogianis (714) 446-3580

Floyd Horton (310) 952-4576 (Long Beach)

#### Subject

SOLE Conference, Orlando Florida

*Come join us for a very informative presentation.*